## Top Features





## Feature

## Benefit

| ProPricer Database           | Estimates and pricing exist in the same environment.<br>The database pricing system allows for one-to-many relationships for rates, tables, and library data. Update one<br>input, and the data will proliferate throughout the entire system in seconds.  |
|------------------------------|--|
| Live Pricing                 | Easily coordinate and collaborate with your whole team. With "Live Pricing," users view the same data at the same time, always seeing the most up to date pricing.   |
| Users/Roles/Permissions      | Have complete control over what users can do in the system. Assigning roles lets administrators decide user permissions, rules, and what proposals users can see. Log users out of the database at any time, see when users add, delete, rename, move, or perform What-Ifs, and more.  |
| Access Tags                  | Groups proposals and any data by business unit or any other grouping desired.<br>Determine the exact data that appears for each user when they log into ProPricer, from proposals and folders, all<br>the way down to resources and parts.<br>This allows users across multiple departments to work in one proposal database.                                    |
| Reporting                    | Built-in reporting that includes nearly 100 pre-populated reports, and a report designer to meet any custom requirements that are not already included.<br>Need to export to Excel? The "Export Full Pricing" feature creates a formula-rich Microsoft Excel file that allows users to make changes to the build-up data and other outputs all in the same file. |
| What-Ifs                     | With the system's "What-If" options, users have a single place to perform limitless analysis and revisions in a matter of seconds.   |
| Flex/Shift What-If           | Modify an entire proposal's performance period or just a portion of it. Users can instantly redistribute the hours, units, and costs of the new period.  |
| Resource Changes What-If     | A great feature for negotiations, the "Resource Changes" What-If allows users to make pricing changes by modifying the hours, units, cost assigned to a resource. Users have the option to apply the changers to all tasks in the proposal, or only to those included in a task selection.   |
| Target Pricing What-If       | Similar to "Goal Seek" in Microsoft Excel, our "Target Pricing" What-If allows users to see a proposal's current cost information at any level you'd like, and then quickly adjust those costs up or down to land at the desired price. Easily establish not only what needs to be changed, but what changes should be avoided.                                  |
| Target Profit/Fee What-If    | Hit a target price by adjusting the profit/fee percentage at any level—proposal wide, by WBS or CLIN, or at each labor category or resource level. The What-If allows you to drive to a desired price without affecting the hour, unit, or cost inputs.  |
| Rate Overrides               | Quickly create proposal-specific rate adjustments on a single proposal without having to create an entirely new rate table. This feature is ideal for negotiations as the rates are only affected in the individual proposal selected.   |
| Archiving/Restoring Data     | Copy specific element milestones, or the entire proposal, to use as a starting point. ProPricer makes it easy to reuse historical data in new proposals.<br>Every piece of data is stored in a central location, allowing your team to quickly review, reuse, and report on current and historical cost and pricing data.  |
| Locked Proposals             | When a proposal is ready for review, evaluation, or submission, a user can segregate it and the rate tables and library elements related to it by locking it. This ensures no changes can be made to any of the finalized cost information.  |
| Importing and Exporting Data | Reduce the back-and-forth with data. ProPricer allows you to import from any platform, export data in multiple formats, and store it in one place.   |
| Prepare for Government       | Never rebuild a contractor's cost model again. Proposals shared between ProPricer products can be restored automatically with a few mouse clicks.  |